

SIFTING THROUGH 100 UNITS OF WORK IN 30 DAYS

1) Store GMG Sizzle Call in your phone now: **1-800-306-4043** (5 min)
1-800-358-9110 (2 min)

2) Start a new 100 square chart...
Contact at least 3 a day... everyday

3) You ask the 100...

“Hi (NAME), it's (YOUR NAME), do you have a minute or are you tied up?”

"(NAME), will you give me **5 minutes** of your undivided attention ...Will you give me that?”

“Great (NAME)! Listen to this!” (3-way in the sizzle call number on your phone)

- **YOU PLAYED THE SIZZLE CALL AND THEY LISTENED** -

"(NAME), what's your level of interest on a scale of 1 - 10 to find out more?"

- they give you a number...

-YOU VALIDATE THEIR RESPONSE-

EX: I am an 8 out of 10

OK, (NAME) ... an 8 to me means... that you are very interested, but obviously you are going to need some details and get a few questions answered "IS THAT WHAT I AM HEARING?"

“Great,, then do you have the flexibility in your schedule to see a live webcast at 12 noon or 9pm Eastern? Which would be better for you?”

9pm?... ok...then why don't I call you at 8:45pm...we both get online ...watch the webcast and just see if we are looking along the same lines or not?... sound good to you?

(Note: Live webcast conducted 7 days a week at 12pm and 9pm est. at www.karatbarswebinar.com)

EX: I am a 5 out of 10

OK (NAME). A 5 to me means that you might be interested, but you are going to need more information to sway in either direction "IS THAT WHAT I AM HEARING?"

Do you think that it is possible if someone heard that message, some might have an Interest Level of 2 out of 10?

Is it also possible that that if someone heard that message they might be a 10 out of 10?

So if creating Residual Income was as simple as playing a message for some people and working with the ones who were an 8 or 10... out of 10.

Would you like to see if you can double your Paycheck in 12 months?

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9pm?... ok...then why don't I call you at 845pm...we both get online ...watch the webcast and just see if we are looking along the same lines or not ?.... sound good to you?

EX: I am a 2 out of 10

OK, (NAME) ... SO YOU'RE INTERESTED! (YOU LAUGH)

Let me ask you this. Do you think a \$100 bill is going to spend as far next year as it does this year? (99% say NO) Then what are you going to do about it?

If I had a legitimate strategy to create an asset that could make \$4500 a week of Passive Income, would you want to know about it?

IF YES:

"Great! Then do you have the flexibility in your schedule to see a live webcast at 12 noon or 9pm Eastern ? which would be better for you?...9pm?... ok...then why don't I call you at 8:45pm...we both get online ...watch the webcast and just see if we are looking along the same lines or not ?.... sound good to you?

IF NO:

Well (NAME),
Thanks for you time, wish you well for you and your family.

IF NEGATIVE:

I'm just not feeling a connection here and not sure we would be a good fit for each other.
Thanks for your time, wish you well for you and your family.

EX: I am a 10 out of 10

Get them your web link and enroll them or do a three-way call with Sr Partner /Director.

AFTER THEY SEE THE WEBINAR, USE THIS SCRIPT

Hi (NAME),

This is (YOUR NAME),

The webinar was awesome wasn't it?!

What did you like most about what you saw?

-YOU VALIDATE THEIR RESPONSE-

(Then Say)

The reason I am calling you is I wanted to give you one of the positions I will be placing below. If you would like that, let's get you positioned NOW.

If you have some questions, let's get them answered, so that the people I will be bringing in fall below you.

The benefit to this is that every person that falls below you, you'll earn weekly and monthly income from everything their team does.

SO DO YOU WANT THESE PEOPLE ABOVE YOU OR BELOW YOU?

(THEN SHUT UP)